POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K20)

A8720-1

AGRICULTURAL	FEB 1990	FEB 1989	JUL-FEB 1989/90	JUL-FEB 1988/89
AL Alabama	10,768	8,103	45,536	46,367
AK Alaska	120	120	606	181
AZ Arizona	362	120	2,349	1,632
AR Arkansas	5,053	861	29,940	22,429
CA California	5,066	5,542	49,988	48,548
CO Colorado	559	884	5,873	4,598
CT Connecticut	40	344	1,686	6,080
DE Delaware	181	1,009	12,055	11,072
FL Florida	21,933	20,346	102,500	89,849
GA Georgia	20,297	17,509	86,189	88,390
HI Hawaii	102	144	3,833	8,612
ID Idaho	2,153	374	14,763	11,444
IL Illinois	14,255	27,126	506,519	399,713
IN Indiana	10,155	13,493	272,410	206,083
IA Iowa	18,065	20,769	403,377	366,141
KS Kansas	2,823	1,914	37,528	31,455
KY Kentucky	2,974	5,048	88,924	66,331
LA Louisiana	17,576	24,534	87,275	112,361
ME Maine	117	240	2,108	4,156
MD Maryland	2,850	3,068	17,903	22,456
MA Massachusetts	62	0	1,667	1,776
MI Michigan	2,539	3,525	119,113	101,707
MN Minnesota	6,178	11,435	257,661	219,635
MS Mississippi	3,396	4,415	15,892	13,256
MO Missouri	24,110	18,246	219,528	176,547
MT Montana	811	182	7,149	5,461
NE Nebraska	2,376	3,299	21,353	19,182
NV Nevada	327	0	330	61
NH New Hampshire	59	60	427	311
NJ New Jersey	430	289	2,637	2,966
NM New Mexico	139	430	2,841	13,189
NY New York	1,770	2,528	20,755	22,346
NC North Carolina	8,827	12,985	40,643	60,995
ND North Dakota	287	16	15,170	10,367
OH Ohio	36,303	25,186	314,634	290,856
OK Oklahoma	1,856	1,374	13,573	13,559
OR Oregon	1,627	2,270	17,276	13,392
PA Pennsylvania	10,383	2,318	32,912	25,026
RI Rhode Island	244	332	1,256	1,792
SC South Carolina	13,043	4,357	52,221	51,629
SD South Dakota	613	465	9,572	7,953
TN Tennessee	4,337	1,346	58,875	58,858
TX Texas	10,348	8,635	68,894	61,122
UT Utah	591	4,073	15,541	11,382
VT Vermont	84	169	1,915	642
VA Virginia	17,120	10,787	50,405	46,417
WA Washington	2,666	1,626	27,577	22,237
WV West Virginia	61	61	715	483
WI Wisconsin	26,269	14,010	172,496	174,681
WY Wyoming	136	74	1,365	906
TOTAL U.S.:	312,441	286,041	3,335,755	2,976,632
CANADA				
AB Alberta	921	752	11,847	10,764
BC Brit. Columbia	408	414	2,084	4,548
MB Manitoba	982	764	13,368	11,802
NB New Brunswick	850	1,008	4,763	6,602
NF Newfoundland	0	0	0	0
NS Nova Scotia	205	329	2,162	2,204
ON Ontario	7,977	16,150	60,975	80,839
PE Pr.Edward Isle	100	72	1,483	5,455
PQ Quebec	2,806	861	94,845	37,809
SK Saskatchewan	419	205	4,602	5,180
TOTAL CAN:	14,668	20,555	126,129	165,203
EXPORT SALES:	238,955	224,626	2,004,187	2,559,469
TOTAL AG SALES	566,064	531,222	5,466,071	5,701,304
Non-Ag U.S.	36,555	36,432	309,686	293,375
Canada	1,486	1,238	11,475	17,342
Exports	16,719	515	92,493	77,228
TOTAL NON-AG SALES	54,760	38,185	413,654	387,945
GRAND TOTAL	**620,824**	**569,407**	**5,879,725**	**6,089,249**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

FEBRUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	362	4,146	4,695	982	583	10,768
AK Alaska	0	0	120	0	0	120
AZ Arizona	52	32	165	16	97	362
AR Arkansas	45	0	4,571	394	43	5,053
CA California	1,631	1,221	908	76	1,230	5,066
CO Colorado	231	0	221	96	11	559
CT Connecticut	0	0	27	13	0	40
DE Delaware	0	0	0	137	44	181
FL Florida	5,400	5,134	2,808	2,847	5,744	21,933
GA Georgia	3,439	1,277	12,645	1,222	1,714	20,297
HI Hawaii	0	65	0	0	37	102
ID Idaho	96	138	1,899	0	20	2,153
IL Illinois	1,085	7,200	4,219	1,708	43	14,255
IN Indiana	2,382	4,026	1,944	1,591	212	10,155
IA Iowa	63	10,796	5,442	1,750	14	18,065
KS Kansas	231	490	1,791	225	86	2,823
KY Kentucky	32	1,037	1,680	0	225	2,974
LA Louisiana	3,755	30	13,452	312	27	17,576
ME Maine	0	0	117	0	0	117
MD Maryland	62	0	2,289	499	0	2,850
MA Massachusetts	0	0	62	0	0	62
MI Michigan	0	945	1,449	0	145	2,539
MN Minnesota	92	2,308	3,424	112	242	6,178
MS Mississippi	0	1,829	1,441	33	93	3,396
MO Missouri	1,274	1,209	15,694	5,723	210	24,110
MT Montana	21	41	662	87	0	811
NE Nebraska	156	65	760	721	674	2,376
NV Nevada	60	0	132	0	135	327
NH New Hampshire	0	0	59	0	0	59
NJ New Jersey	0	248	162	15	5	430
NM New Mexico	65	0	49	0	25	139
NY New York	123	21	1,521	63	42	1,770
NC North Carolina	249	2,190	4,284	1,203	901	8,827
ND North Dakota	0	93	194	0	0	287
OH Ohio	2,115	21,288	11,657	199	1,044	36,303
OK Oklahoma	166	60	1,545	46	39	1,856
OR Oregon	144	75	1,314	18	76	1,627
PA Pennsylvania	670	62	9,133	260	258	10,383
RI Rhode Island	0	0	175	62	7	244
SC South Carolina	783	730	10,316	561	653	13,043
SD South Dakota	0	286	286	41	0	613
TN Tennessee	179	2,517	1,372	186	83	4,337
TX Texas	444	1,452	6,266	1,209	977	10,348
UT Utah	356	0	231	0	4	591
VT Vermont	0	0	79	0	5	84
VA Virginia	0	367	15,665	432	656	17,120
WA Washington	11	1,510	917	57	171	2,666
WV West Virginia	0	61	0	0	0	61
WI Wisconsin	614	17,724	7,391	218	322	26,269
WY Wyoming	15	0	121	0	0	136
TOTAL U.S.:	26,403	90,673	155,354	23,114	16,897	312,441
CANADA						
AB Alberta	25	0	805	79	12	921
BC Brit. Columbia	0	0	408	0	0	408
MB Manitoba	0	0	776	206	0	982
NB New Brunswick	0	370	370	0	110	850
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	205	0	0	0	205
ON Ontario	15	3,926	2,753	0	1,283	7,977
PE Pr.Edward Isle	0	0	100	0	0	100
PQ Quebec	0	0	1,166	0	1,640	2,806
SK Saskatchewan	0	29	390	0	0	419
TOTAL CAN:	40	4,530	6,768	285	3,045	14,668
*EXPORT SALES:	185,326	9,769	32,241	6,390	5,229	238,955
TOTAL AG SALES	211,769	104,972	194,363	29,789	25,171	566,064
NON-AG U.S.	25,119	-	-	10,826	610	36,555
Canada	1,223	-	-	193	70	1,486
*Exports	876	-	-	15,843	0	16,719
TOTAL NON-AG SALES	27,218	-	-	26,862	680	54,760
GRAND TOTAL	**238,987**	**104,972**	**194,363**	**56,651**	**25,851**	**620,824**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

FEBRUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	193	193
Australia	0	0	7,937	0	0	7,937
Belize	0	0	667	0	0	667
Chile	2,051	2,519	0	0	0	4,570
China	42,376	0	0	0	0	42,376
Colombia	2,664	0	0	0	1,382	4,046
Costa Rica	3,501	0	2,562	0	885	6,948
Denmark	9,103	0	0	0	0	9,103
Dom. Republic	0	0	5,335	0	128	5,463
India	37,264	0	0	0	0	37,264
Japan	14,635	7,250	15,740	6,390	1,965	45,980
Korea	8,454	0	0	0	0	8,454
Malaysia	29,887	0	0	0	0	29,887
Mexico	527	0	0	0	676	1,203
New Zealand	7,963	0	0	0	0	7,963
Pakistan	13	0	0	0	0	13
Taiwan	22,812	0	0	0	0	22,812
Thailand	3,705	0	0	0	0	3,705
OTHER COUNTRIES (A)	371	0	0	0	0	371
TOTAL AG:	185,326	9,769	32,241	6,390	5,229	238,955
NON-AGRICULTURAL						
Japan	50	-	-	10,501	0	10,551
Korea	151	-	-	0	0	151
Mexico	601	-	-	0	0	601
New Zealand	12	-	-	0	0	12
Taiwan	50	-	-	5,342	0	5,392
United Kingdom	12	-	-	0	0	12
TOTAL NON-AG:	876	-	-	15,843	0	16,719
TOTAL EXPORTS	**186,202**	**9,769**	**32,241**	**22,233**	**5,229**	**255,674**

NOTE A: 371 tons to Guyana.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

FEBRUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	0	4,146	4,442	968	9,556
AK Alaska	0	0	120	0	120
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	0	123	123
CA California	0	375	144	76	595
CO Colorado	0	0	0	16	16
CT Connecticut	0	0	27	13	40
DE Delaware	0	0	0	137	137
FL Florida	5,238	5,074	2,447	2,847	15,606
GA Georgia	3,424	1,277	12,645	1,194	18,540
HI Hawaii	0	0	0	0	0
ID Idaho	0	138	300	0	438
IL Illinois	0	7,077	4,097	1,708	12,882
IN Indiana	998	1,399	265	773	3,435
IA Iowa	0	10,748	5,428	1,717	17,893
KS Kansas	0	0	7	0	7
KY Kentucky	32	1,037	0	0	1,069
LA Louisiana	3,598	0	11,708	0	15,306
ME Maine	0	0	117	0	117
MD Maryland	62	0	2,289	499	2,850
MA Massachusetts	0	0	62	0	62
MI Michigan	0	945	175	0	1,120
MN Minnesota	92	2,209	3,314	96	5,711
MS Mississippi	0	1,829	0	0	1,829
MO Missouri	0	311	1,735	4,881	6,927
MT Montana	0	41	646	87	774
NE Nebraska	0	65	62	690	817
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	59	0	59
NJ New Jersey	0	248	162	15	425
NM New Mexico	0	0	0	0	0
NY New York	123	21	1,521	63	1,728
NC North Carolina	249	2,190	4,284	1,203	7,926
ND North Dakota	0	93	194	0	287
OH Ohio	2,115	21,288	11,539	199	35,141
OK Oklahoma	0	0	90	0	90
OR Oregon	0	60	1,135	18	1,213
PA Pennsylvania	670	62	9,133	260	10,125
RI Rhode Island	0	0	175	62	237
SC South Carolina	783	730	10,316	561	12,390
SD South Dakota	0	286	272	41	599
TN Tennessee	120	2,517	1,311	186	4,134
TX Texas	0	0	0	0	0
UT Utah	0	0	40	0	40
VT Vermont	0	0	79	0	79
VA Virginia	0	367	15,665	432	16,464
WA Washington	11	1,510	825	57	2,403
WV West Virginia	0	61	0	0	61
WI Wisconsin	614	17,724	7,391	218	25,947
WY Wyoming	0	0	0	0	0
TOTAL U.S.:	18,129	83,828	114,221	19,140	235,318
CANADA					
AB Alberta	25	0	805	79	909
BC Brit. Columbia	0	0	408	0	408
MB Manitoba	0	0	776	206	982
NB New Brunswick	0	370	370	0	740
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	205	0	0	205
ON Ontario	15	3,926	2,753	0	6,694
PE Pr.Edward Isle	0	0	100	0	100
PQ Quebec	0	0	1,166	0	1,166
SK Saskatchewan	0	29	390	0	419
TOTAL CAN:	40	4,530	6,768	285	11,623
*EXPORT SALES:	176,999	7,250	25,771	6,390	216,410
TOTAL AG SALES	195,168	95,608	146,760	25,815	463,351
NON-AG U.S.	13,575	-	-	10,695	24,270
Canada	1,223	-	-	193	1,416
*Exports	275	-	-	15,843	16,118
TOTAL NON-AG SALES	15,073	-	-	26,731	41,804
GRAND TOTAL	**210,241**	**95,608**	**146,760**	**52,546**	**505,155**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

FEBRUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	7,937	0	7,937
China	42,376	0	0	0	42,376
Costa Rica	3,501	0	2,094	0	5,595
Denmark	9,103	0	0	0	9,103
India	37,264	0	0	0	37,264
Japan	11,550	7,250	15,740	6,390	40,930
Korea	8,454	0	0	0	8,454
Malaysia	29,887	0	0	0	29,887
New Zealand	7,963	0	0	0	7,963
Pakistan	13	0	0	0	13
Taiwan	22,812	0	0	0	22,812
Thailand	3,705	0	0	0	3,705
OTHER COUNTRIES (A)	371	0	0	0	371
TOTAL AG:	176,999	7,250	25,771	6,390	216,410
NON-AGRICULTURAL					
Japan	50	-	-	10,501	10,551
Korea	151	-	-	0	151
New Zealand	12	-	-	0	12
Taiwan	50	-	-	5,342	5,392
United Kingdom	12	-	-	0	12
TOTAL NON-AG:	275	-	-	15,843	16,118
TOTAL EXPORTS	**177,274**	7,250	25,771	**22,233**	**232,528**

NOTE A: 371 tons to Guyana.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FEBRUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	362	0	253	14	583	1,212
AK Alaska	0	0	0	0	0	0
AZ Arizona	52	32	165	16	97	362
AR Arkansas	45	0	4,571	271	43	4,930
CA California	1,631	846	764	0	1,230	4,471
CO Colorado	231	0	221	80	11	543
CT Connecticut	0	0	0	0	0	0
DE Delaware	0	0	0	0	44	44
FL Florida	162	60	361	0	5,744	6,327
GA Georgia	15	0	0	28	1,714	1,757
HI Hawaii	0	65	0	0	37	102
ID Idaho	96	0	1,599	0	20	1,715
IL Illinois	1,085	123	122	0	43	1,373
IN Indiana	1,384	2,627	1,679	818	212	6,720
IA Iowa	63	48	14	33	14	172
KS Kansas	231	490	1,784	225	86	2,816
KY Kentucky	0	0	1,680	0	225	1,905
LA Louisiana	157	30	1,744	312	27	2,270
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	0	0
MA Massachusetts	0	0	0	0	0	0
MI Michigan	0	0	1,274	0	145	1,419
MN Minnesota	0	99	110	16	242	467
MS Mississippi	0	0	1,441	33	93	1,567
MO Missouri	1,274	898	13,959	842	210	17,183
MT Montana	21	0	16	0	0	37
NE Nebraska	156	0	698	31	674	1,559
NV Nevada	60	0	132	0	135	327
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	5	5
NM New Mexico	65	0	49	0	25	139
NY New York	0	0	0	0	42	42
NC North Carolina	0	0	0	0	901	901
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	118	0	1,044	1,162
OK Oklahoma	166	60	1,455	46	39	1,766
OR Oregon	144	15	179	0	76	414
PA Pennsylvania	0	0	0	0	258	258
RI Rhode Island	0	0	0	0	7	7
SC South Carolina	0	0	0	0	653	653
SD South Dakota	0	0	14	0	0	14
TN Tennessee	59	0	61	0	83	203
TX Texas	444	1,452	6,266	1,209	977	10,348
UT Utah	356	0	191	0	4	551
VT Vermont	0	0	0	0	5	5
VA Virginia	0	0	0	0	656	656
WA Washington	0	0	92	0	171	263
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	0	0	0	0	322	322
WY Wyoming	15	0	121	0	0	136
TOTAL U.S.:	8,27[illegible]	6,845	41,133	3,974	16,897	77,123
CANADA						
AB Alberta	0	0	0	0	12	12
BC Brit. Columbia	0	0	0	0	0	0
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	110	110
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	1,283	1,283
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	1,640	1,640
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	0	0	3,045	3,045
*EXPORT SALES:	8,327	2,519	6,470	0	5,229	22,545
TOTAL AG SALES	16,601	9,364	47,603	3,974	25,171	102,713
NON-AG U.S.	11,544	-	-	131	610	12,285
Canada	0	-	-	0	70	70
*Exports	601	-	-	0	0	601
TOTAL NON-AG SALES	12,145	-	-	131	680	12,956
GRAND TOTAL	**28,746**	**9,364**	**47,603**	**4,105**	**25,851**	**115,669**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K_2O)

FEBRUARY 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	193	193
Belize	0	0	667	0	0	667
Chile	2,051	2,519	0	0	0	4,570
Colombia	2,664	0	0	0	1,382	4,046
Costa Rica	0	0	468	0	885	1,353
Dom. Republic	0	0	5,335	0	128	5,463
Japan	3,085	0	0	0	1,965	5,050
Mexico	527	0	0	0	676	1,203
TOTAL AG:	8,327	2,519	6,470	0	5,229	22,545
NON-AGRICULTURAL						
Mexico	601	-	-	0	0	601
TOTAL NON-AG:	601	-	-	0	0	601
TOTAL EXPORTS	**8,928**	**2,519**	**6,470**	**0**	**5,229**	**23,146**